

Buccaneer Region Board of Directors Meeting August 12, 2019-Sunrise Diner, Brunswick, GA

Present: Bill Dennis, Mark Eversoll, Mike King, Tom Thompson, Jack Abbott, Don Johnson and Nona Heinzen

Present with GTM: Chris Ronson, Larry Morgan, Bob Horansky, Kenny Lee, Karen Kern and Sheryl Williams

Call to order: 7:00 PM, Don Johnson

Solo Reports

Savannah Solo-

Kenny emailed his report. Since the last Board Meeting, 6/3, they had their events #6 and #7 at Hutchinson Island with 62 and 93 participants, respectively. All went well with both events with no incidents reported. The net for Event #6 was \$708.60 and \$1,383.17 for Event #7. Checking account balances were given. There was discussion to increase the number of memberships and to differentiate SCCA members' and non-members' costs. They have agreed to have a \$15 gap between the two statuses. This further motivates non-members to join SCCA before 2020 season prices.

Their next event is tentatively at Hutchinson Island on August 18th. Kenny forecasts to have between 60-70 drivers to participate in Event # 8. All is subject to change depending on the availability of Hutchinson Island and Savannah's unpredictable weather. Don thanked Kenny for a Great Job!

Jacksonville Solo

Cortland emailed a report and Don shared online. Jacksonville had their event over the past weekend (Aug 10)- their annual night event. The event was a success despite the weather. They had 62 entries and no issues with any vehicles or sound.

Their next event is September 15 at Amelia Island. They have just paid their deposit on the FIRM event at the end of October to reserve the spot.

They have begun soliciting for members to step forward and replace a few of the leadership. Cortland, Jason Haynes (Treasurer & Equipment Manager), and Austin Green (Communications) are stepping down after this year. There are already a few people interested in the positions and they will be discussing this more at their next meeting.

The next meeting is planned to be held online/over the phone in the first week of September. Don thanked Cortland for a Great Job!

Track Manager Report

1) Jack began his report with an update on the Garage rentals to date: \$30,500. More are being rented as people become aware that they are there. 2) Jack reported the bank balances and gave the total of the 2nd Quarter transfer to the Money Market account.

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3) There have been several improvements made at the track since the last Board Meeting in June: Stripes and numbers were added to the paving directly across from the Garages to denote the appropriate parking places for Garage Rentals. Crush&run/asphalt millings was put down on Front Drive. The rotten boards were replaced at the classroom ramp and the steps were replaced at the Registration Building; a ramp was also added at Registration. And lastly, the drain ditches were dug out at turns 6 and 9. The water is moving much more freely now. They had 3 inches of rain in 30 minutes and it took about 20 minutes for it to drain. 4) Fundraising ideas for re-paving were mentioned. They are still waiting on the pricing for the Billboards/Signage. Larry asked about possibly doing a "Brick" sale as a fundraiser. Jack said that was done the last time and they will keep that in mind. Don pointed out that RRR is a 501-c7 but donations are not tax deductible. A suggestion was made that a Corner could be named after a Higher Donation contributor. And a proposed Thermometer was suggested for the website and possibly out front of RRR to show progress of fundraising. Of course, until we get a "number" we cannot move forward on that. 5) Preferred Materials update: Preferred Materials came back out and measured. Our mix is unique and they are waiting on answers before they can get back to us. We hope to have the estimate soon. Mike asked questions about the paving (chicane being paved? Is it used frequently?) and Jack replied that Preferred Materials is doing several different quotes. Mike asked if there were any other configurations that would make RRR more marketable and Jack replied, "not affordable ones". 6) Bill had asked for a spreadsheet showing Gross profit less Expenses and Net Profit for each month for the last 24 months to better see the cash flow in regards to RRR possibly having to borrow money for the re-paving. Bill also asked if there were any "planned" expenses and was told that there are No planned expenses as of now. 7)The track ended July with a bicycle club out of Hilton Head called Hilton Head Cycles. They are already looking at 2020. It was a good turnout with minimal injuries. 8) August began with Max Speed Track Days. Everything went well and they have already booked additional days. August 10-11 was N2 Motorsports and all went well. The upcoming events are August 23-25 Championship Cup Series and they are running for points. 9) Update on SIC/SARRC: We don't have the answers yet but are working on everything. Don thanked Jack for all he does.

Treasurer's Report

Ted Migchelbrink passed away on August 5. Don has gotten some items from Ted's son, Tony, but still needs to get the rest. Don said he will go to BB&T on the Investment account. Balances were given. Sherry mentioned that there are several bills outstanding that need to get paid. Don said to send the bills to him. Don will get with Tony asap to retrieve everything else.

Race Chair Report

November entries are underway. Trophies are in the garage and ready to be awarded. Don said that Karen can work with Bob to advertise more. Mike suggested that Jennifer McAbee could help also.

Continuing Business

Bylaws/Operations Manual status- Larry submitted via email the Proposed Buccaneer Region SCCA Operations Manual. He knows that no one has really had time to look at it yet but he hopes there'll be input. He suggested that maybe we could also do a "print" newsletter and possibly sell advertising space. He said he needs a lot of input from the Solos. Larry asked if there were any questions. Chris asked why we would need a \$1M BOND. Don said we were working under the Charter and that SCCA is protected through the Charter.

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Chris suggested we check our Business Insurance to be sure we are protected. Don states that we should be discussing this because “we” need the insurance to cover meetings, etc that happen outside of Track time @ the Track. Are we covered OFF Property? We need to research to be sure. Bill asked who determines pricing? Who makes the decision? Larry said the entry fees need to be “stable” every year. Several people objected- they said entry fees are NOT the same for each club. Bob said that the \$ amount is listed on the Entry Form- If you don’t want to pay the price, don’t enter. The Board and Event Chair determine the rate for each event.

Larry asked that we look over the Manual and revisit at next Board Meeting. Larry said the document is “flexible”. Don said that everyone on the Board as well as Race Chairs have input. Don thanked Larry.

Track Radios-Mark said that as discussed at the last Board Meeting, they used channel 14 and everything worked great! He asked for Bob’s input and Bob agreed that things went great. Don thanked Mark for researching all.

SIC for 2020 –Don said that the reason RRR didn’t get the SIC in 2019 was because it was too close to Run offs. Bill and Don worked with Steve Strickland at the SEDIV meeting and offered a late September weekend and a late October weekend. Steve has ‘penciled in’ the weekend of September 25-27, 2020 as the tentative date pending a meeting with SARRC. Steve will be sending a survey to SEDIV drivers for input. Bill and Fred are SEDIV drivers and have not seen the surveys yet. They will let us know when they receive the survey and we will follow up from there.

Monthly Newsletter- The newsletter has been well received. Bill is getting ready to send a 3rd Newsletter at the end of August. The hope is that SCCA members who aren’t participating will want to participate. The newsletter will make us more visible to increase participation. Bill recapped: 1st email/SARRC advertisement felt like it helped the car count. The newsletter will give people a sense of belonging. Bill said he’s having problems getting contributions from the Jacksonville SOLO. He said if anyone wants to be the messenger for the Jacksonville SOLO, that would be great. Bill said we have exceeded the capacity that Mail Chimp can cover for free; therefore, Karen will continue with our Social Media and Bill wants to move future mailings to some other provider, who is unknown as of now. Today the newsletter is being distributed to SCCA members only and Mail Chimp won’t allow us to easily add new subscribers. Bill anticipates expanding our contacts as we have the capability to do so with people that we know (Track clients, etc).

Bill wants to recruit people who would not only participate but who want to run things. Don thanked Bill for all he does.

Filling the Treasurer seat- With Ted’s passing last week, we need a Treasurer. Don has spoken with Tom. The person filling the seat doesn’t have to be on the Board of Directors. If anyone knows of anyone please let Don know. The person would probably need to be in the Savannah Region and possibly have an Accounting or Financial Advisor background.

Other Business: Tom said he had been asked by several people why we don’t have an event when it’s cooler weather? Like January or February? Jack offered February 1-2, 2020.

Bill mentioned that he had been by to visit Faye Kraft, who is homebound. She is doing well, considering her status. She should not be forgotten!

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Next Meeting: The next meeting would be in 2 months. There were conflicts with the Oct 7 date. No conflicts were mentioned with the date of October 21, so the next meeting will be then. By the time we have the meeting, the nomination forms will be out.

Mike motioned for adjournment. Bill seconded.