

Buccaneer Region Board of Directors Meeting
Meeting-April 8, 2019-Brunswick Meeting

In attendance: Don Johnson, Bill Dennis, Chris Ronson, Mark Eversoll, Tom Thompson, Jack Abbott, Mike West and Nona Heinzen

Present with GTM: Mike King, Russ Stalvey, Larry Morgan, Ted Migchelbrink, Bob Horansky, Kenny Lee and Karen Kern

Call to order: 7:05 PM, Don Johnson

Track Manager Report

Jack distributed a report to the Board members prior to the meeting via email.

A report on Garage rentals to date was provided. More people are renting as they become aware they are there.

Jack said he had been contacted by a man who comes out with a couple of the groups who has 2 houses on Airbnb that he wanted to advertise on the track website. It was decided that Jack and Nona would get with the man to examine the homes before moving forward.

Karen Kern said she had been approached by Hooked On Driving to promote their events on our Social Media. She said that we could Co-host an event on Facebook with them for coverage but they wanted more. It was discussed that we could possibly do that for a fee. Jack pointed out that more advertising/more traffic=more bookings. Karen will research what all it would entail. It was also pointed out that it could aggravate other groups if we didn't offer to everyone. DJ asked Karen to research costs, etc. for down the road.

Jack presented an idea of offering Sponsorship Signage by way of Billboards at the track in an effort to raise money for the re-paving. There are already interested groups that will gladly pay an annual fee, Jack will get quotes on the project and check with other tracks to see what they charge.

Jack stated that he had placed numerous calls to Rick Shuman with Preferred Materials to no avail. When he asked if he could contact the Engineer directly, Mr. Shuman said he cannot. Jack will keep trying with Preferred Materials but will also contact Phil Bernard for other options. Larry Morgan also emailed Links with Preferred Materials that could be of more help in locating the Engineer. Chris also recommended Seaboard

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Construction Company (912-264-1026)—they paved the Brunswick Airport. Bill asked if Jack could have an answer about the re-paving before the next Board meeting and Jack said Yes.

A report was provided for the first quarter transfer. Account balances were also given for both the Money Market and Business Checking accounts.

Armor Metals: Chris asked Mike if we ever get any money from Armor Metals. Mike said that his contact was supposed to get back with him today (4/8/19) but he had had no response as of 4:30 pm. Mike stated that that was strange for the man since he had been good about communicating. Mike will call him again tomorrow but Mike feels that he will pay.

DJ spoke about the problems with the Radios. According to Jack, the next 2 groups to use the radios had no problems but they had used a handheld instead of the base. DJ said that Larry Buell will bring a cord that will possibly enable us to use the computer to check the system. There was discussion about Digital vs Analog. Mark said we could possibly move our License allocation if we needed. Mark will research cost. DJ discussed possibly being able to use a jumper. DJ downloaded a manual for the radios. Mark doesn't think we need to replace all of radios but instead try to troubleshoot. DJ and Jack are working on a "note" to put on all radios that instruct user to "Be sure to turn the radio OFF B4 removing the battery to charge" as this might damage the components. Larry Morgan said you get what you pay for. The Motorolas have always shown to be the best. Could we possibly get a minimum amount of high-quality Motorola radios (1 per turn + 1 or 2 for towers)? DJ asked if you get 2 different brands of radios, would they be compatible? Mark says Yes. It was mentioned that we used to have a Radio Tech that assigned Radios so that all of them didn't get gone. It was agreed that too many people get radios and they don't really need them. Larry said that we could get inexpensive radios for the people who don't really need them. DJ said he thinks he has a radio sign-out-form that we can use to help or he can create one. Most of our radios are EVX531 and are obsolete. DJ complimented Jack on the great job he has done increasing the Track Repaving Fund.

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Treasurer's Report

Don displayed copies of the statements supplied by Ted. He went over both the account at SunTrust Bank and the Investment Portfolio. The Investment Portfolio has continued to earn but not quite as good because of the turn in the market at Christmas. Chris asked if any of this money could be used for the Paving fund and DJ said yes, if we choose. The breakdown of the 2019 Driver School held Feb 16-17 was provided. The entry fees were low totaling \$6530.00 (20-22 drivers). Track rental was \$3625, Lunches-Social was a shared cost with SVRA \$1573.00, Ins/Sanc was \$472.50 and Worker Perks was \$4150.00. Summary was \$6530 Income – 9820.50 Total Expense = LOSS of \$3290.50

There was discussion about how to improve participation/profit. Bob said we need to raise the fee—they are too low. Bill said we need more drivers. Bill pointed out that we compete with Central Florida's Drivers School. DJ said we need to reach out to other regions for more drivers through social media and email campaigns. Bill has been working with Karen on this. SEDIV has a North Area and South Area. The North Area includes all regions North of Florida. Buccaneer needs to solicit the North Area.

Solo Reports

Coastal Empire Solo

Kenny sent a report.

The Test and Tune event was held in February and was the biggest turnout recorded with 43 participants.

The Feb and March events had 68 and 64 participants, respectively. All events were without incident. The net for Feb is \$971.64 and March's net is \$771.11.

The next event is tentatively scheduled for April 14th. He forecasts to have around 60 drivers if there are no conflicts with availability of Hutchinson Island. Event #4 will be their first without Michael Ball, the former Course Chief. They have a few experienced and willing participants to partake on the responsibility of Michael's replacement.

Kenny is in the midst of having the Event #5 course-design finalized with Jax region. It will be held at Roebing Road as a joint event. Account balances were reported. There

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was a question about how to implement Live Timing for Jax for next time? Cortland did not have the answer. DJ said he will reach out to Chris.

Jacksonville Solo

Cortland provided a report prior to the meeting via email. Cortland said they had their events Feb 23, Mar 2, Mar 3 and Mar 31. The current bank balances were reported

The Feb 23 event went smoothly having 64 drivers & a positive net of \$570.03.

Due to the Concours on Amelia Island, they had to move the date up from 3/10 to 3/3. They had the Starting Line School on 3/2. The Starting Line School had 21 participants and went smoothly even with a steady rain most of the day. The event on 3/3 was a bit smaller than normal but still had 52 divers. National paid the sanction fees for both days and covered the site expenses for Sat. For the weekend they were -\$205.46.

The 3/31 event was at the FIRM and had a pretty small pre-register roster for awhile but the week before the event it swelled to 93 drivers. It ended up with 100 drivers exactly. There were no major incidents. This event had a positive net of \$656.72.

The April 14 event is currently pretty low on registrations but Cortland expects a spike in registrations as the event gets closer. Currently they have 21 pre-registrations.

They just ordered a new timing display for a cost of \$1455. They also ordered 2 more timing eyes to have as backups (currently they have 1 backup).

They have also officially implemented a policy requiring the offending driver to pay a fine for impacting the Timing Lights. Based off CFR and Dixie Region's policy they decided to have a \$50 fine for any impact of a timing light or antenna. If the damage exceeds \$50, the driver is also liable for anything in excess of \$50.

Race Chair Report

Bob said the Track Trials will be unrestricted. He said the process to get a sanction has been extremely stretched out. They expect 75-80 participants with 75 or so in the Legacy Classes and 20 TTN Classes. Formula has committed to 20 cars—Brad Baytos will make up the short fall of <20 cars. The two groups that will join us are: Brad Baytos with

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his Formula Continental series and Butch Kummer with his V8RRS series. Bob said that Brad Baytos understands formula: \$14,000 divided by 16 hours divided by 60 min in an hour.

Jim Stark registration is open. Chris won't be here for Jim Stark but Wanda may do the PACE car in his stead. Mark will build in time for the Stark Family to Parade and DJ will reach out to the family.

Continuing Business

Bylaws status- Larry sent a copy of CFR's Manual to everyone. He stated that some portions of the Bylaws need to be put into an Operations Manual so that they are more manageable. He said the BOD needs to endorse and submit the Bylaws to the Membership. Chris asked Larry if he could put together an outline for the SOP? And Larry replied that he is willing to be on a committee to do this and that we need an SOP to protect everyone. Larry will do bullet points while we are waiting on Bylaws to be passed.

Jim Stark 2020- There was lots of discussion about how to improve. Suggestions were: combining groups, cutting time on track, switching events to different days to help on timing, lowering prices. More discussion and thought are needed to make 2020 a financial success. Mark will create a timeline and offer Brad Baytos a delayed or split start. Mark said that there is a timeline but things sometimes go wrong. Chris said he would like to see it unrestricted.

SIC for 2020 – SIC has moved to Daytona for 2019. The reasons that have been given are that RRR is too abrasive and the dates are too close. Central FL has lobbied to bring SIC to Daytona. Tom Little delivered to the SARRC committee that in 2014 they had 200+ cars in Daytona. Traditionally people have come to RRR because it is centrally located. There is a desire on the part of some SARRC racers to have the SIC move around to different racetracks on different years. We need to find something to entice SIC to RRR. DJ said factors that are causing SIC to move are cost and dates. The RE needs to work hand in hand with SARRC Rep and Track Manager to get SIC back to RRR.

New Business:

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Future plans for end-of-year banquets? We haven't had one in 5 years. Not a good idea-not profitable. Maybe we could have it in January instead of December. Hotel rates would be better in January, too. More discussion is needed.

Saturday Night Social- Larry brought up insight into workers. Who is in charge of food for the Sat night Social? He said the biggest question he gets from the workers is "why can't we have a chicken dinner every night?" Larry said a Chicken Dinner every night would be an increased "draw" to get workers. He suggested that maybe we could increase the worker pay from \$50 per day to \$ 65 per day for more of a draw. There was discussion of tiered pay for the workers. Chris is in favor of tiered pay; Mark not in favor. Needs further discussion.

Next Meeting: Go-to-Meeting June 3, 2019

9:36 Tom motioned for adjournment, Chris seconded, all in favor.